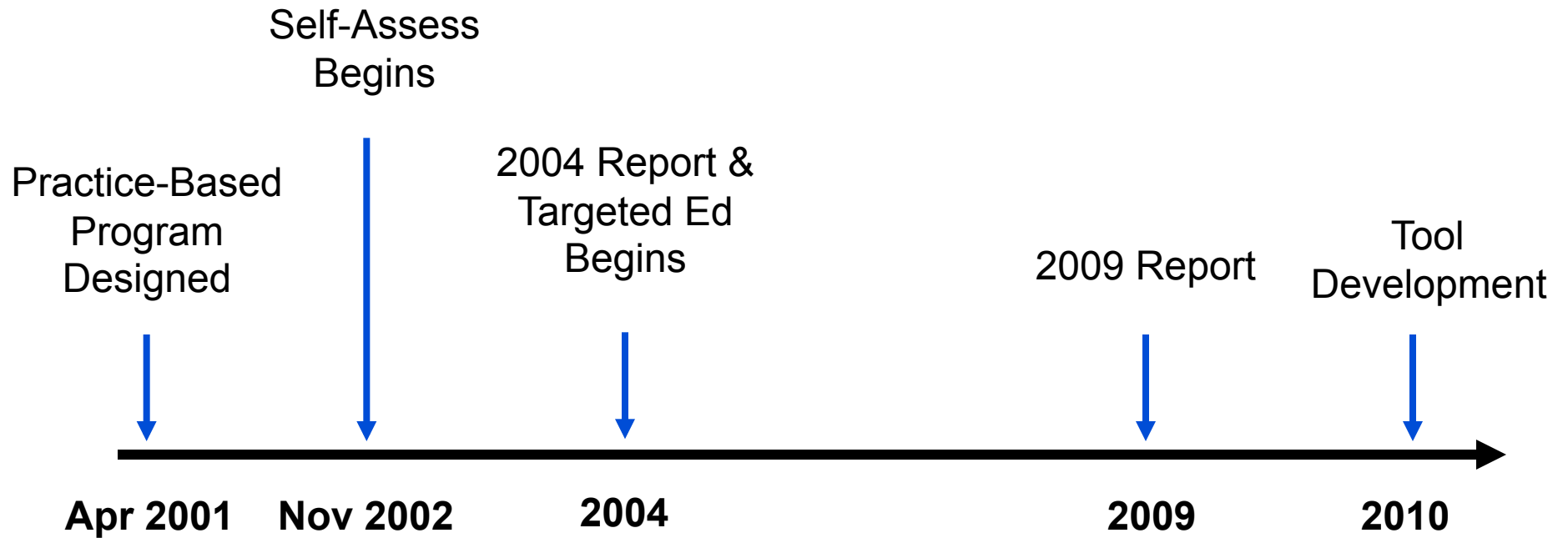


# **Performance Metrics: the Next Step for Sustainable Winegrowing**

**CalCAN UC Davis Summit  
March 31, 2011**



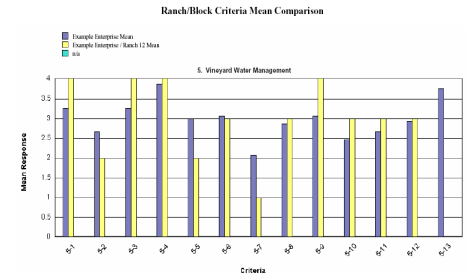
# SWP Background



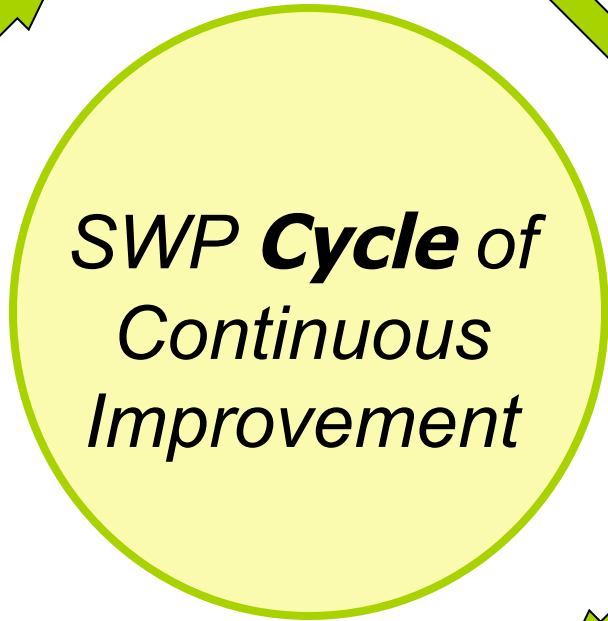


pest monitoring

# Self Assess



custom report



# Interpret Performance

targeted education



# Develop Action Plan to Improve

action plan

ACTION PLAN					
Workbook Chapter	Criteria Number	Criteria and Area of Concern	Plan of Action		Timetable for Action
Pest Management	Criteria 6-1	Vineyard Monitoring for Insect and Mite Pests	Monitor every two weeks.	3. Determine an appropriate plan of action.	Next growing season
	Page 6-1	Category 1: My vineyard is rarely if ever monitored.	2. Specify the issue and your area of concern	4. Create a realistic timetable for carrying out the action.	
Pest Management	Criteria 6-37	Pesticide Emergency Response Plan	Contact Ag Commissioner's office; a typical emergency response plan looks like this; how to make it work on my ranch; train both tractor drivers; post plan by the sprayer fill-up.		Immediately
	Page 6-68	Category 1: I maintain minimum legal requirements or less for a pesticide emergency response plan.			

# Implement Change

# SWP Workbook Framework

## 227 Criteria with Four Categories of Practices

### SOIL MANAGEMENT - TILTH

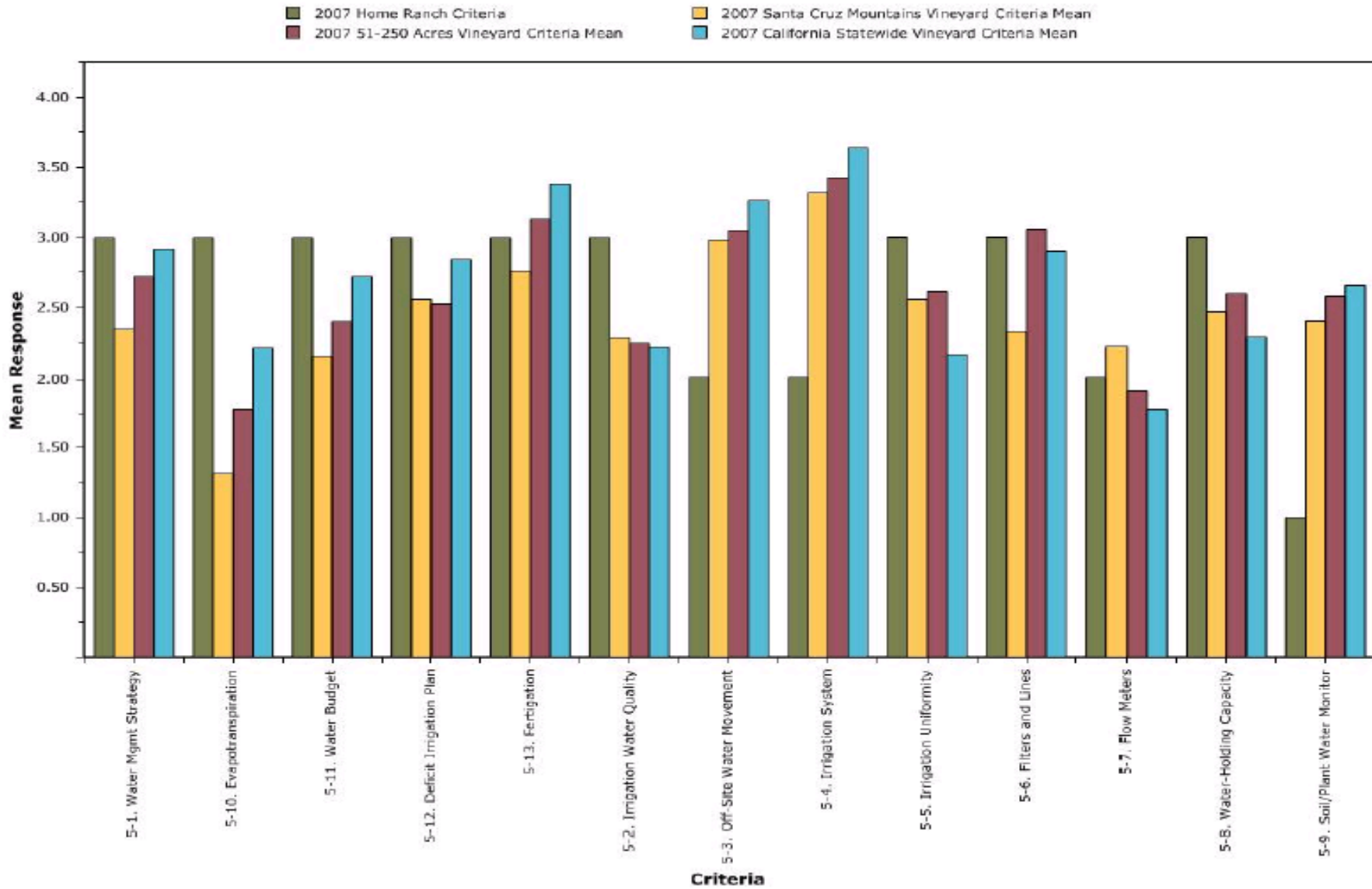
CRITERIA	CATEGORY 4	CATEGORY 3	CATEGORY 2	CATEGORY 1
<p><b>4-8 Organic Matter</b> (Skip if organic matter sufficient for your soil type)</p>	<p>A combination of organic matter is added to the soil <b>annually</b> (e.g. permanent or annual cover crop, compost, and/or manure) <i>And</i> Tillage is reduced or eliminated to lower the rate of organic matter breakdown.</p>	<p>Some form of organic matter is added to the soil <b>annually</b> (e.g. annual cover crop, compost, manure, or a combination of cover crop and manure or compost).</p>	<p>Resident vegetation is allowed to grow in the winter.</p>	<p>No organic matter is added to the soil other than what the vine produces, and resident vegetation is minimized in the winter <i>And</i> The vineyard is clean tilled.</p>
<p><i>Organic matter improves soil tilth and structure, improves aeration and infiltration, increases water-holding capacity, buffers soil pH, increases the availability of micronutrients, provides a source of plant nutrients, and feeds beneficial micro-organisms</i></p>				



**INCREASING SUSTAINABILITY**

# SWP – Practice Assessment

## Chapter 5 Vineyard Water Management



# SWP – Practice Improvement

## Benchmark Data

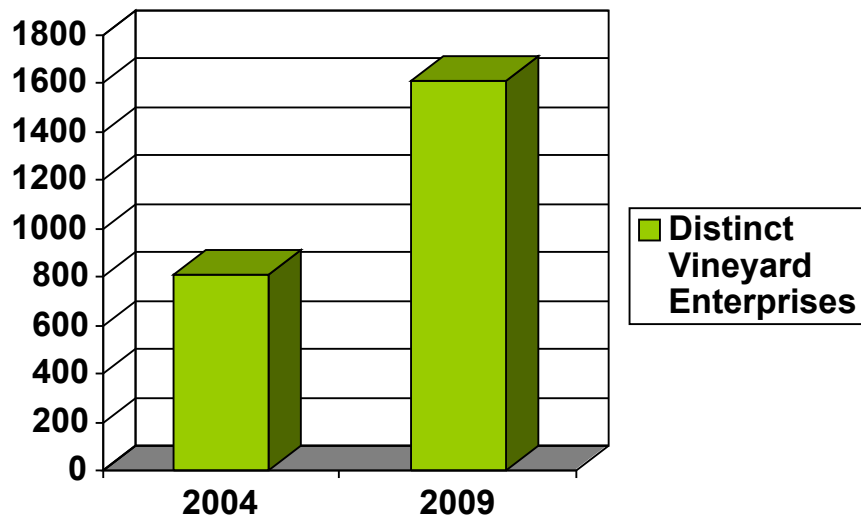


### STRENGTHS AND OPPORTUNITIES FOR IMPROVEMENT

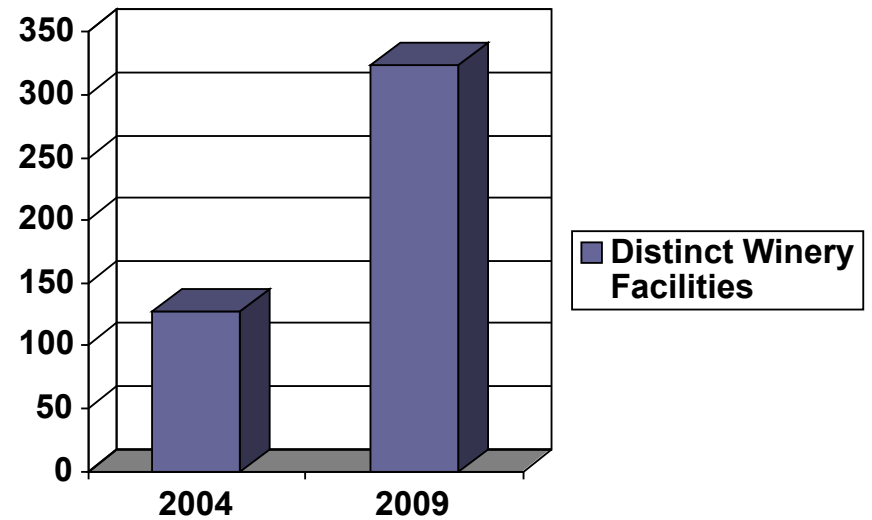
STRENGTHS	MIDDLE GROUND	MOST OPPORTUNITIES
Viticulture	Vineyard Water Management	Energy Efficiency
Soil Management	Pest Management	Materials Handling
Wine Quality	Winery Water Conservation & Quality	Waste Reduction
Ecosystem Management	Human Resources	Environmentally Preferred Purchasing
	Neighbors & Community	
	Air Quality	

# Overall SWP Participation

2004 Report to Present



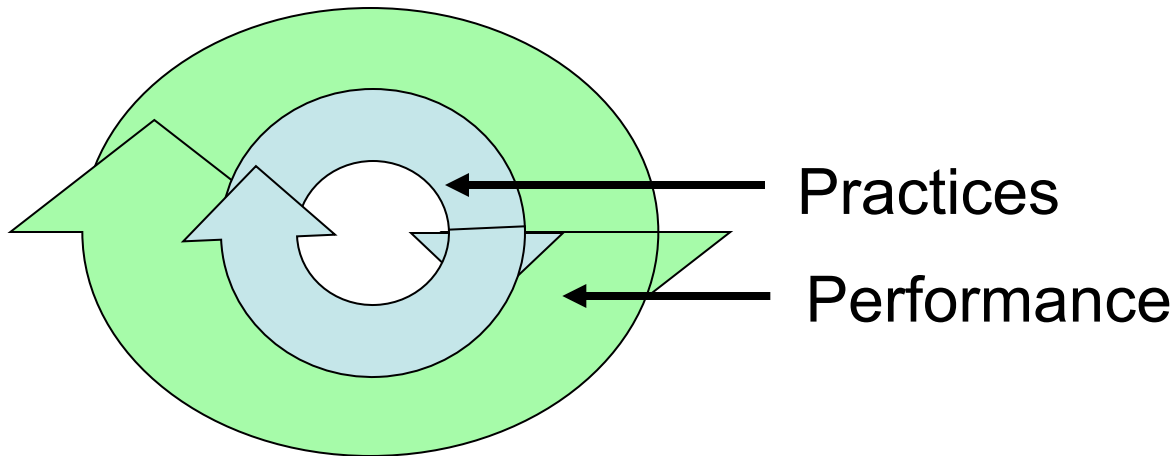
More than double!



More than 150%!

1,566 vineyards and wineries

# Performance Metrics – The Missing Link?



Relationship between practices and outcomes?

Which practices have most impact?

# SWP – Performance Improvement?

But what about quantifying impacts on resources?

- Water use?
- Energy efficiency?
- Fertilizer use?
- Air quality?
- Pesticide non-target impacts?

What are the measurable outcomes from practices used by individual operations and the industry?



**“If you can’t measure it, you can’t manage it...”**

# Performance Metrics – Why Care?

*Cents & Sensibility = risk management*

- “Practice-to-Outcome” understandings improve efficiencies (\$)
- Measurements sort real from perceived performance
- Comparisons to peers reveal where you are and where you can go
- “Practice-to-Outcome” understandings minimize adverse human & environmental impacts
- Customer/market demand for transparency of product information
- Potential for incentives via market benefits, regulatory relief, and ecosystem services (saleable offsets or conservation payments)

# Performance Metrics – What are They?

**Sustainability Portal**

**carbon + energy**  
Lorem ipsum dolor sit amet, consectetur adipiscing elit. Nam volutpat, velit non ornare venenatis, massa purus malesuada felis, sit amet porta nisi nunc ac nisi.

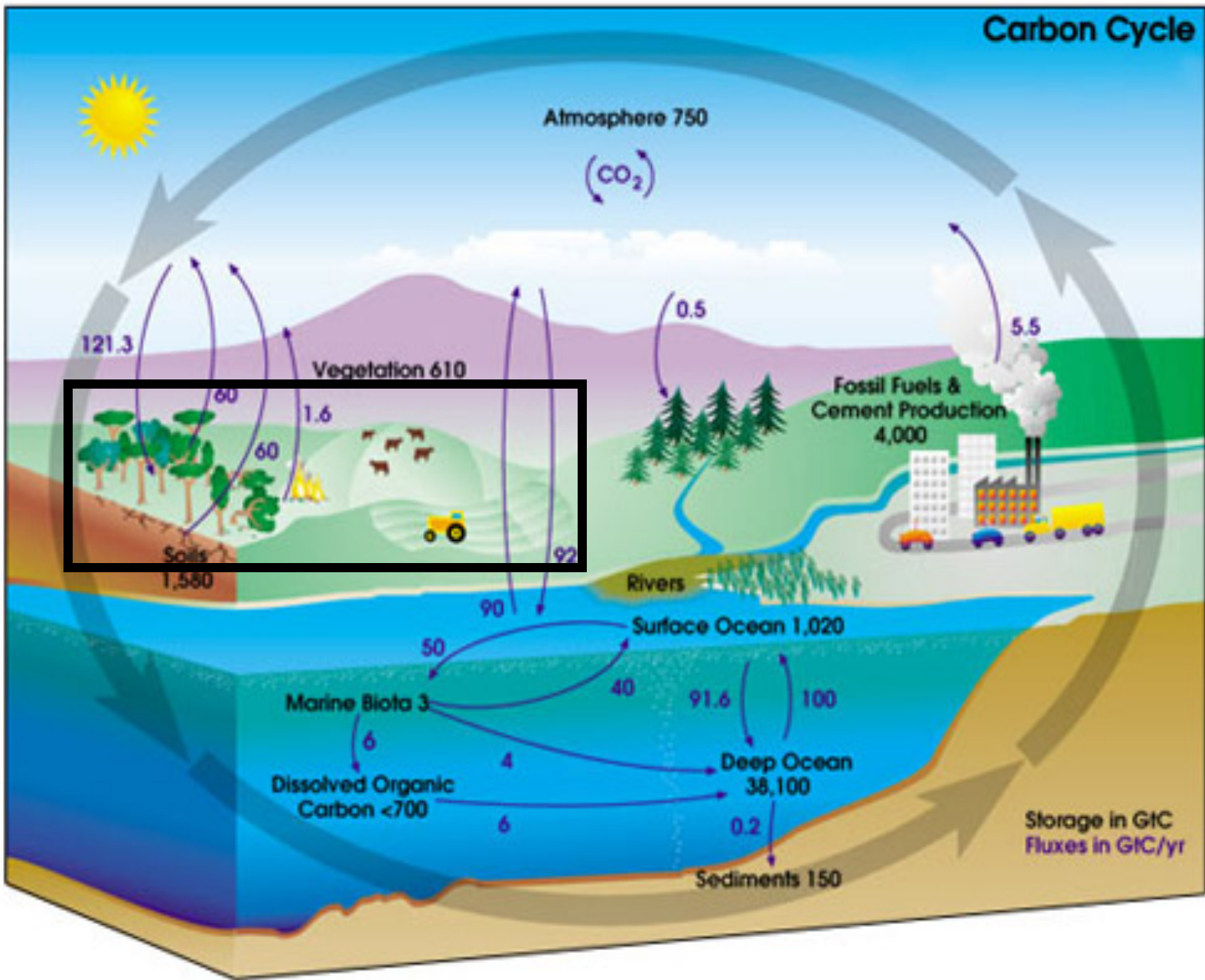
**water**  
Cras a rutrum turpis. Quisque risus mauris, tincidunt at semper eu, pharetra in nunc. Etiam urna diam, facilisis non bibendum at, condimentum ac justo.

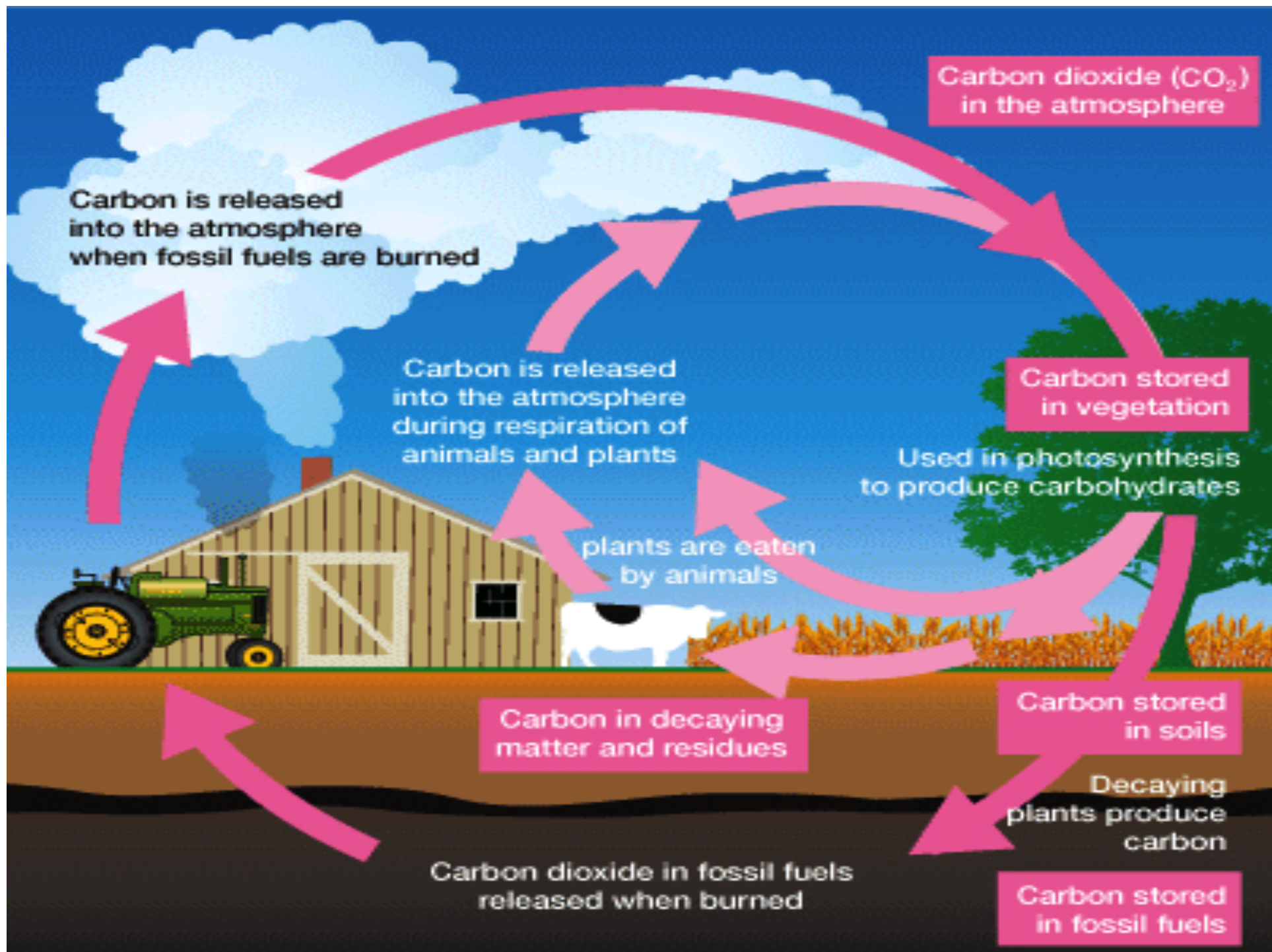
**soil**  
Praesent luctus mattis libero sit amet euismod. Nunc ut libero id dui sodales pretium. Quisque nulla eros, iaculis vitae ultricies sit amet honcus nec neque.

**pesticides**  
Donec posuere, ligula nec interdum bibendum, urna tellus tempor nisi, sed molestie magna enim id nulla. Vivamus elit mauris, auctor et elementum mollis, consequat vitae.

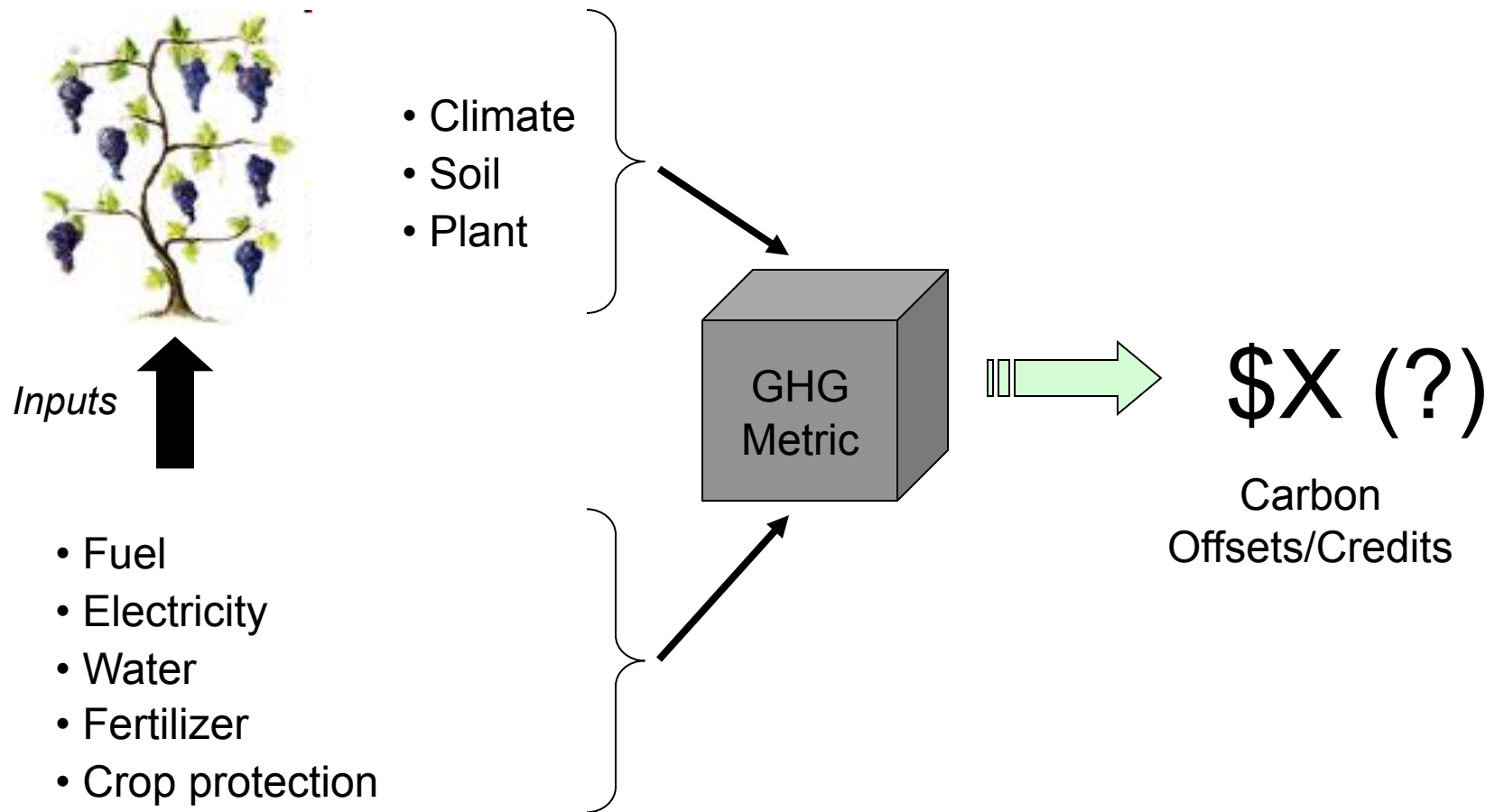
- **Water**
- **Energy**
- **Nutrients**
- **Greenhouse Gases**
- Air Quality
- Waste
- Pesticides
- Biodiversity
- Human Resources

# Carbon Cycle

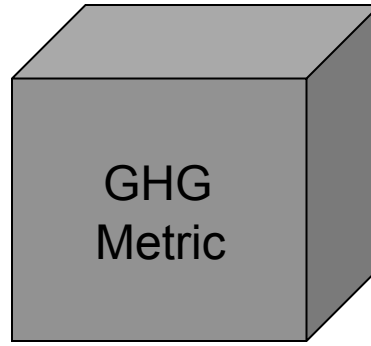




# GHGs, Efficiencies & Potential Markets



Efficiency = ↓ Costs



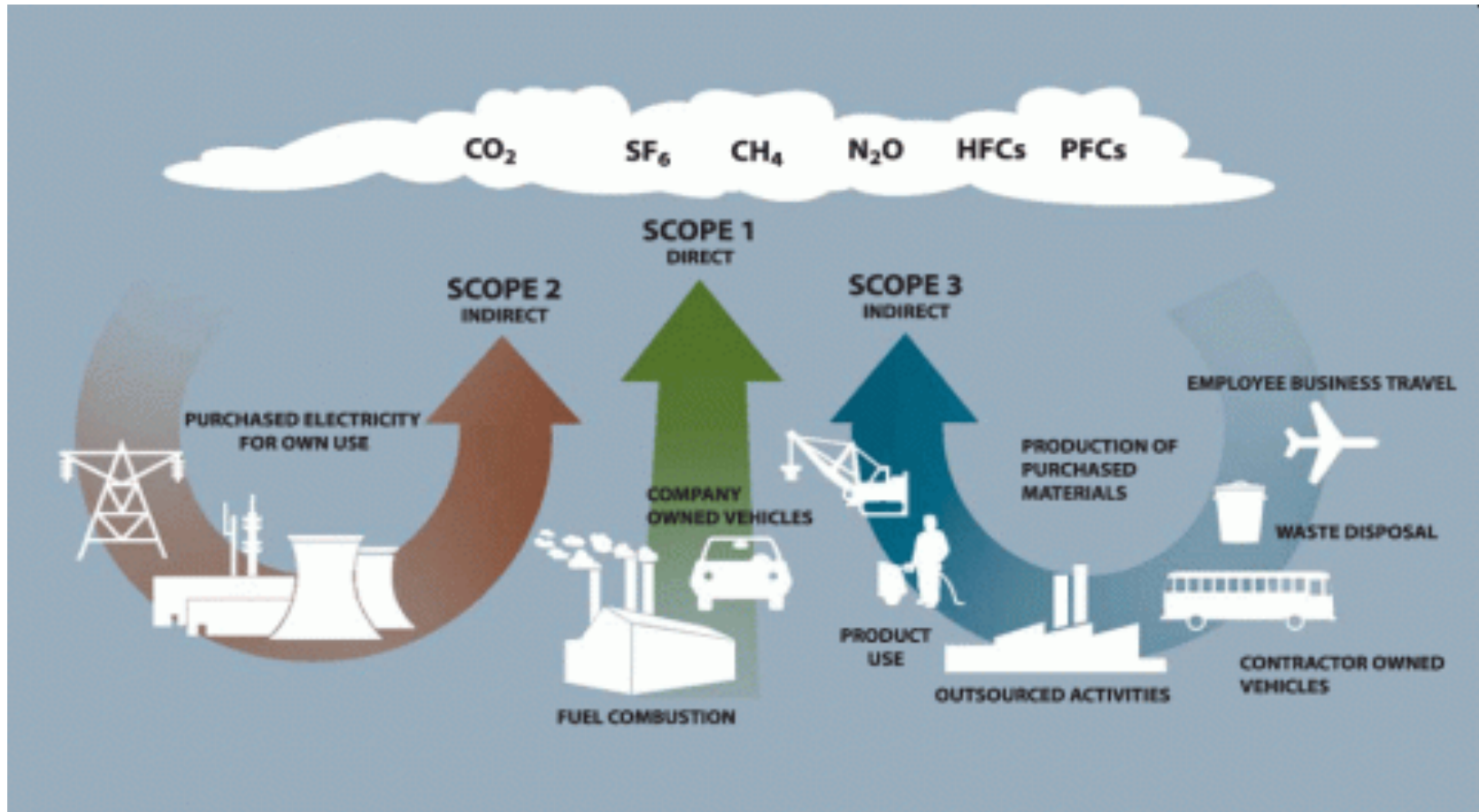
**Which protocol?**

**What coefficients?**

**What scopes?**

**Uncertainties like sequestration**

# GHG Basics

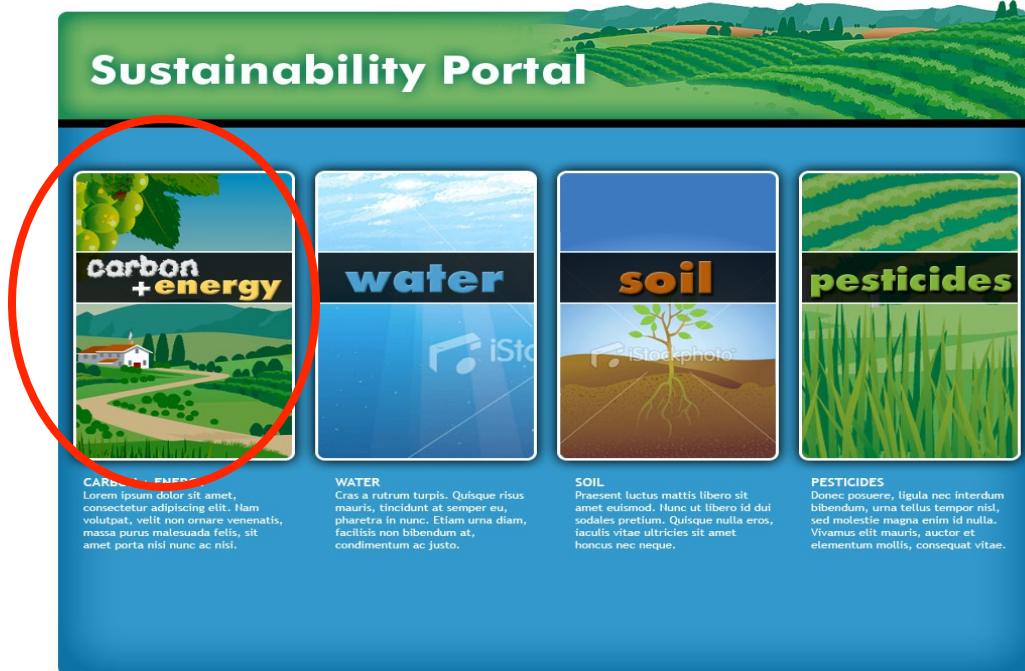


- Phase 1 Tool focus is Scope 1 & 2 emissions from fuel & electricity use
- Carbon Footprint = emissions - offsets

### IWCC v1.3 Global Warming Potentials for Refrigerants

Refrigerant	Chemical Formula	100-year Global Warming Potentials	
		IPCC SAR 1996	IPCC AR4 2007
HFC-23	CHF <sub>3</sub>	11,700	14,800
HFC-32	CH <sub>2</sub> F <sub>2</sub>	650	675
HFC-41	CH <sub>3</sub> F	150	92
HFC-43-10mee	C <sub>5</sub> H <sub>2</sub> F <sub>10</sub>	1300	1640
HFC-125	C <sub>2</sub> H <sub>5</sub> F	2800	3500
HFC-134	C <sub>2</sub> H <sub>2</sub> F <sub>4</sub> (CHF <sub>2</sub> CHF <sub>2</sub> )	1,000	1,100
R-134a (HFC-134a)	CH <sub>2</sub> FCF <sub>3</sub>	1,300	1,430
HFC-143	C <sub>2</sub> H <sub>3</sub> F <sub>3</sub> (CHF <sub>2</sub> CH <sub>2</sub> F)	300	353
R-143a (HFC-143a)	C <sub>2</sub> H <sub>3</sub> F <sub>2</sub> (CH <sub>3</sub> CF <sub>3</sub> )	3,800	4,470
HFC-152a	C <sub>2</sub> H <sub>4</sub> F <sub>2</sub> (CH <sub>3</sub> CHF <sub>2</sub> )	140	124
HFC-227ea	C <sub>3</sub> H <sub>7</sub> F	2,900	3,220
HFC-236fa	C <sub>3</sub> H <sub>2</sub> F <sub>6</sub>	6,300	9,810
HFC-245ca	C <sub>3</sub> H <sub>3</sub> F <sub>5</sub>	560	693

# Online Energy & GHG Intensity Tool



- User-Friendly
- Educational
- Scientifically Credible & Accurate (stepwise development)

<http://www.sustainablewinegrowing.org/ghg>

Username = ghguser  
Password = winegrapes